

**BROAD-BASED BLACK ECONOMIC EMPOWERMENT ACT
The Codes of Good Practice—Statement 800**

AQUIS Qualifies as a Small Enterprise: Scorecard and Exempted Micro Enterprises

This statement details the criteria that are used to determine if an entity is eligible to be classified as an **Exempted Micro Enterprise** and how AQUIS is measured in terms of the B-BBEE Codes of Good Practice.

AQUIS' Measurement Criteria as an Exempted Micro Enterprise (EME)

Exempted Micro Enterprises (EME's) = companies with an annual total turnover of R 5 million or less Start-up enterprises are measurable as EME's for the first year following their formation or incorporation. This provision applies regardless of the expected total revenue of the start-up enterprise. In the case where a start-up enterprise tenders for a contract of R5 million or more they will be required to provide evidence of BEE compliance.

Sectors of the economy wishing to define small, very small, and micro enterprises differently from the definition of the codes may do so either through a sector specific charter formulation process or any other relevant sector specific initiative.

AQUIS as an entity that is eligible to be an Exempted Micro Enterprise will enjoy an automatic

BBEE Status: Level 4 Contributor & No Fronting Risk

BBBEE Procurement Recognition: 100%.

Level	BEE Score	BEE Recognition Level
1	>100	135% (Buyer Spent R1.00 =Claim points for Recognition Value of R1.35)
2	≥ 85 < 100	125% (Buyer Spent R1.00 =Claim points for Recognition Value of R1.25)
3	≥ 75 < 85	110% (Buyer Spent R1.00 =Claim points for Recognition Value of R1.10)
4	≥ 65 < 75	100% (Buyer Spent R1.00 =Claim points for Recognition Value of R1.00)
5	≥ 55 < 65	80% (Buyer Spent R1.00 =Claim points for Recognition Value of R0.80)
6	≥ 45 < 55	60% (Buyer Spent R1.00 =Claim points for Recognition Value of R0.60)
7	≥ 40 < 45	50% (Buyer Spent R1.00 =Claim points for Recognition Value of R0.50)
8	≥ 30 < 40	10% (Buyer Spent R1.00 =Claim points for Recognition Value of 0.10)
Not Compliant	>30	0% (Buyer Spent R1.00 =Claim points for Recognition Value of R0.00)

Reference: Interpretive Guide to the Codes of Good Practice
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In terms of Section 4.5 of Statement 000 of the Codes, the minimum documentation required for an EME to prove its status is either its VAT or tax returns for the last 12 months or to provide an Auditor's certificate or similar certificate issued by an Accounting Officer or a Verification Agency confirming that their annual turnover is below R5million.

Please Note: In terms of the "Broad-Based Black Economic Empowerment Act" - The Codes of Good Practice -Interpretive Guide of June 2007 as released by the DTI stipulates that "Any representation made by a QSE or an EME about its B-BBEE compliance must be supported by suitable evidence or documentation. **Example:** EMEs can provide an Auditor's certificate or similar certificate issued by an Accounting Officer or a Verification Agency confirming that their annual turnover is below R5million; **NOTE:** There is nothing in the codes or in this guidance note that makes it compulsory for EME's to obtain certificates of compliance from verification agencies".

BUSINESS CONCEPT

Values

AQUIS is led by core values, which underpin our client engagements:

Client service first - excellent, flexible professional service. We are focused on creating and adding value;

We respect clients' need for our independence and objectivity;

We cherish integrity, matching words with deeds and telling clients like it is;

We ensure transparency in our business - what you see is what you get;

Teamwork - combining own and client capabilities for the best results;

Global perspective - our practices, standards and networks reflect a global orientation;

Results delivery - we focus on achieving tangible results that impact on our clients' business.



Our business – A long-term approach

AQUIS TRADING deals in commodities, such as Cement, oil, refined products, ores, concentrates and refined metals.



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COMPANY PROFILE



WHAT DO WE OFFER

The main manufacturers are Lafarge, PPC, IDM, AFRISAM, and many others (*and you are certainly free to go directly to them*). However, most of their cement is "pre-sold" through "Allocation Holders" who then in turn sell the cement to buyers like you.

AQUIS Trading is a reputable business; we offer a risk adverse environment to both the Buyer and manufacturer and facilitate the successful closure of the deals.—however, we do not in any way misrepresent ourselves as the direct manufacturer of the commodity offered.



AQUIS Trading is OFFICIAL REPRESENTATIVE for the Seller (Manufacturer) or Allocation Holder of various cement suppliers countrywide.

AQUIS Trading never receive any funds from the buyer nor do we have access to the bank to bank transactions, which are strictly between the seller and the buyer. Our role is to offer a risk adverse environment to both the Buyer and Seller and facilitate the successful closure of the deals. Full responsibility will at all times remain the prerogative of the Buyer and Seller and their respective banks.

Doing business with AQUIS TRADING

AQUIS TRADING cc - is Emerging As a Leader In Our Areas Of Expertise

Central to AQUIS' approach to business is a culture that values each individual contact as a respected source of insight and information, and that empowers each trader to respond to the needs of their customers.

This not only promotes an energetic approach to meeting every customer requirement but also benefits AQUIS' own business through the initiative that our traders show in responding to market opportunities.

This commitment provides real benefits to our clients through the competitive advantage it brings: our ability to deliver at the right specification, at the right time and at the right price.

solutions for your COMMODITY needs

A long term approach—our aim is to become one of the largest independent companies trading commodities today.

AQUIS views Physical trading as a long-term business. Investment in and access to key physical assets around the country and globe is central to our business model. Management of key supply chains gives us a business advantage while demonstrating our commitment to the territories in which we operate.

Run by local management, our representatives are highly attuned to the regions in which they operate; our people are encouraged to take the initiative in spotting opportunities and opening up new areas of supply and demand.

We believe in the importance of responding to market needs rather than trying to shape them. The ability to do so rests on the strength of the partnerships that we build and the passionate interest that each trader takes in his or her area of expertise.

Our cultural diversity, and the many connections between our Gauteng MVA* partners and the markets they serve, provides a vast resource of detailed information, which we integrate into a global picture of shifting trends.

Led by the customer's requirements and with sound and south African management principles and factories, AQUIS TRADING is dedicated to supplying a wide range of commodities. Utilizing well-trained partners of highly experienced, specialists who understand the concerns of clients and the need to meet critical deadlines.

We endeavor to meet the needs and exceed the expectations of our customers, helping them to strengthen and improve their competitive position in the market. Since the start, we have been fostering a unique personal relationship with all of the customers we serve.

AQUIS' approach is to respond quickly and precisely to the customer's requirements - NO WASTE OF TIME.



The impact on the global economy is a smoothing out of the peaks and troughs in commodity supply and demand.

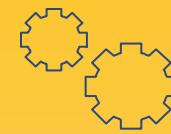
Private ownership enables us to make rapid decisions as well as to take long-term views on new markets and opportunities.

Supporting our customers and suppliers often means providing services beyond our core business of sourcing and supplying commodities.

AQUIS currently only trades in Cement. In future it intends trading in refined products, fuels, ores, concentrates and refined metals.



Finding you the best rates for your cement



As a serious business we take pride in building relationships with our clients (suppliers and buyers) based on professionalism, mutual respect and perfect service.

At AQUIS TRADING we realise "Time is Money" and we make sure we treat our clients with the same mutual respect. Therefore you will fully understand why procedures for trading are being put in place, both for your protection and ours.

In addition we **insist** on implementing an **NCNDA** (*Non Circumvention – Non Disclosure agreement*) for signature by all parties, once again in order to protect both our interests.

Unfortunately, we have had numerous instances of "TIME WASTERS" and "FAKE BUYERS" or individuals who just sign purchase contracts without having any funds for the commodities available. Therefore we have changed our procedures for 2009 and will only entertain serious buyers (and their intelligent Agents) who can clearly demonstrate that:

- The Buyer is financially able to purchase the commodity and quantities required
- The Buyer must be authorised to accept our contract and payment terms.

Our procedures GUARANTEE that we are dealing with a solvent and potential buyer, and in return it ensures that the buyer, is fully aware that we are a genuine and capable supplier, and we have the capacity and, through our manufacturer, the financial standing and infrastructure to deliver.



Superior Quality Assurance

We measure success by our contributions to the excellence of your projects and the communications with our clients. We rigidly monitor our suppliers.

Consequently, we take responsibility for the end products we supply, and that means total responsibility for everything we do.